## annual report

## 2022

## partners bank of california

## Partners Bank of California

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CPAs \& BUSINESS ADVISORS

## Independent Auditor's Report

To the Board of Directors
Partners Bank of California
Mission Viejo, California

## Report on the Audit of the Financial Statements

## Opinion

We have audited the financial statements of Partners Bank of California, which comprise the statement of financial condition as of December 31, 2022 and 2021, and the related statements of income, comprehensive income, changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Partners Bank of California as of December 31, 2022 and 2021, and the results of its operations and its cash flows for years then ended, in accordance with accounting principles generally accepted in the United States of America.

## Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Partners Bank of California, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Partners Bank of California's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Partners Bank of California's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Partners Bank of California's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.


Laguna Hills, California
January 26, 2023

|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 67,062 | \$ | 85,247 |
| Debt securities available for sale |  | 10,573 |  | 1,471 |
| Loans, net |  | 387,327 |  | 307,680 |
| Federal Home Loan Bank (FHLB) and other stock, at cost |  | 1,995 |  | 1,914 |
| Premises and equipment |  | 221 |  | 293 |
| Deferred tax asset, net |  | 2,068 |  | 1,867 |
| Accrued interest and other assets |  | 3,198 |  | 3,211 |
| Total assets | \$ | 472,444 | \$ | 401,683 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Noninterest-bearing demand | \$ | 221,385 | \$ | 170,444 |
| Savings, negotiable order of withdrawal (NOW) and |  |  |  |  |
| Time deposits of \$250,000 or less |  | 15,432 |  | 11,756 |
| Time deposits of over \$250,000 |  | 3,010 |  | 3,746 |
| Total deposits |  | 364,075 |  | 312,564 |
| Borrowings |  | 60,000 |  | 45,000 |
| Accrued interest and other liabilities |  | 3,192 |  | 3,335 |
| Total liabilities |  | 427,267 |  | 360,899 |
| Commitments and contingencies (Note 10) |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Common stock, no par value; 10,000,000 shares authorized; $4,439,796$ and 4,335,977 shares issued and outstanding for the years 2022 and 2021, respectively |  | 34,008 |  | 33,046 |
| Additional paid-in capital |  | 2,439 |  | 2,350 |
| Retained earnings |  | 8,900 |  | 5,355 |
| Accumulated other comprehensive income (loss) |  | (170) |  | 33 |
| Total stockholders' equity |  | 45,177 |  | 40,784 |
| Total liabilities and stockholders' equity | \$ | 472,444 | \$ | 401,683 |


|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |
| Interest and fees on loans | \$ | 15,855 | \$ | 15,843 |
| Interest on debt securities |  | 148 |  | 43 |
| Interest on federal funds sold and other |  | 590 |  | 176 |
| Total interest income |  | 16,593 |  | 16,062 |
| Interest expense |  |  |  |  |
| Interest on savings deposits, NOW and money market accounts |  | 720 |  | 600 |
| Interest on time deposits |  | 177 |  | 171 |
| Interest on borrowings |  | 239 |  | 348 |
| Total interest expense |  | 1,136 |  | 1,119 |
| Net interest income before provision for loan losses |  | 15,457 |  | 14,943 |
| Provision for loan losses |  | 700 |  | - |
| Net interest income after provision for loan losses |  | 14,757 |  | 14,943 |
| Noninterest income |  |  |  |  |
| Service charges, fees and other |  | 385 |  | 324 |
| Employee retention tax credit |  | - |  | 604 |
| Total noninterest income |  | 385 |  | 928 |
| Noninterest expense |  |  |  |  |
| Salaries and employee benefits |  | 6,876 |  | 6,251 |
| Occupancy and equipment expenses |  | 726 |  | 764 |
| Other expenses |  | 2,484 |  | 2,457 |
| Total noninterest expense |  | 10,086 |  | 9,472 |
| Income before income tax provision |  | 5,056 |  | 6,399 |
| Income tax provision |  | 1,511 |  | 1,884 |
| Net income available to common stockholders | \$ | 3,545 | \$ | 4,515 |
| Net income available to common stockholders, per share: |  |  |  |  |
| Basic | \$ | 0.80 | \$ | 1.05 |
| Diluted |  | 0.77 |  | 1.01 |


|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 3,545 | \$ | 4,515 |
| Other comprehensive income: <br> Unrealized holding gain (loss) arising during period, net of tax |  | (203) |  | (37) |
| Comprehensive income | \$ | 3,342 | \$ | 4,478 |

Partners Bank of California
Statements of Changes in Stockholders' Equity
Years Ended December 31, 2022 and 2021
(In Thousands, Except Share Data)

Balance, December 31, 2020 Stock-based compensation Net income
Stock options exercised Other comprehensive loss

Balance, December 31, 2021
Stock-based compensation Net income
Stock options exercised Other comprehensive loss

Balance, December 31, 2022

| Common Stock |  |  | Additional <br> Paid-In <br> Capital |  | Retained Earnings |  | Other <br> Comprehensive Income (Loss) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Shares |  | ount |  |  |  |  |  |  |  |  |
| 4,302,494 | \$ | 32,824 | \$ | 2,061 | \$ | 840 | \$ | 70 | \$ | 35,795 |
| - |  | - |  | 345 |  | - |  | - |  | 345 |
| - |  | - |  | - |  | 4,515 |  | - |  | 4,515 |
| 33,483 |  | 222 |  | (56) |  | - |  | - |  | 166 |
| - |  | - |  | - |  | - |  | (37) |  | (37) |
| 4,335,977 |  | 33,046 |  | 2,350 |  | 5,355 |  | 33 |  | 40,784 |
| - |  | - |  | 348 |  | - |  | - |  | 348 |
| - |  | - |  | - |  | 3,545 |  | - |  | 3,545 |
| 103,819 |  | 962 |  | (259) |  | , |  | - |  | 703 |
| - |  | - |  | - |  | - |  | (203) |  | (203) |
| 4,439,796 | \$ | 34,008 | \$ | 2,439 | \$ | 8,900 | \$ | (170) | \$ | 45,177 |


|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |  |
| Net income | \$ | 3,545 | \$ | 4,515 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 188 |  | 246 |
| Provision for loan losses |  | 700 |  | - |
| Deferred income taxes |  | (105) |  | (54) |
| Stock-based compensation |  | 348 |  | 345 |
| Change in accrued interest, other assets and liabilities |  | (131) |  | 396 |
| Net Cash Provided By Operating Activities |  | 4,545 |  | 5,448 |
| Investing Activities |  |  |  |  |
| Purchases of investment securities |  | $(10,007)$ |  | - |
| Proceeds from paydowns on investment securities |  | 603 |  | 1,133 |
| Net (increase) decrease in loans |  | $(80,347)$ |  | 22,908 |
| Purchase of FHLB stock |  | (81) |  | (313) |
| Purchases of premises and equipment |  | (112) |  | (94) |
| Net Cash (Used In) Provided by Investing Activities |  | $(89,944)$ |  | 23,634 |
| Financing Activities |  |  |  |  |
| Net increase in demand deposits and savings accounts |  | 48,571 |  | 5,098 |
| Net increase (decrease) in time deposits |  | 2,940 |  | $(14,225)$ |
| Net change in overnight FHLB borrowings |  | 15,000 |  | 14,000 |
| Proceeds from term FHLB borrowings |  | 5,000 |  | - |
| Repayment of FHLB borrowings |  | $(5,000)$ |  | $(15,000)$ |
| Exercise of stock options |  | 703 |  | 166 |
| Net Cash Provided By (Used In) Financing Activities |  | 67,214 |  | $(9,961)$ |
| (Decrease) Increase in cash and cash equivalents |  | $(18,185)$ |  | 19,121 |
| Cash and Cash Equivalents |  |  |  |  |
| Beginning of year |  | 85,247 |  | 66,126 |
| End of year | \$ | 67,062 | \$ | 85,247 |
| Supplemental disclosures of cash flow information |  |  |  |  |
| Cash payments for: |  |  |  |  |
| Interest | \$ | 1,045 | \$ | 1,147 |
| Income taxes | \$ | 1,585 | \$ | 1,806 |
| Measurement of lease liabilities - operating cash flows | \$ | 393 | \$ | 325 |

## Note 1- Nature of Business and Significant Accounting Policies

The accounting and reporting policies of Partners Bank of California ("the Bank") are in accordance with accounting principles generally accepted in the United States of America and conform to practices within the banking industry. A summary of the Bank's significant accounting policies follows:

Nature of banking activity: The Bank was incorporated in the state of California and organized as a single operating segment that operates one full-service office in Mission Viejo, California, and an additional remote branch in Beverly Hills, California. The Bank's primary source of revenue is providing loans to customers who are predominantly small and middle-market businesses and individuals. The Bank's business is concentrated in Orange County and Los Angeles County, California, and is subject to the general economic conditions of these areas.

The Bank grants commercial, real estate and consumer loans to its customers, substantially all of whom are small and middle-market businesses or residents in the Bank's service area. Generally, those loans are collateralized by business assets and/or real estate. Concentration of credit risk is fully described in Note 3.

Subsequent Events: The Bank has evaluated subsequent events for recognition and disclosure through January 26,2023 , which is the date the financial statements were available to be issued.

Use of estimates in the preparation of financial statements: The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A material estimate that is particularly susceptible to significant change in the near term is the allowance for loan losses. Other estimates significant to the financial statements include the realization of deferred tax assets and the fair value of financial instruments.

Cash, cash equivalents and cash flows: For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks. Cash equivalents represent short-term, highly liquid investments and include any investment with an original maturity of three months or less at the date the Bank purchases the investment. Cash flows from loans and deposits are reported net.

Cash and due from banks: Banking regulations require that banks maintain a percentage of their deposits as reserves in cash or on deposit with the Federal Reserve Bank (FRB). Effective March 12, 2021, the Federal Reserve's board of directors approved the final rule reducing the required reserve requirement ratios to zero percent, effectively eliminating the requirement to maintain reserve balances in cash or on deposit with the Federal Reserve Bank. This reduction in the required reserves does not have a defined time frame and may be revised by the Federal Reserve's board in the future.

The Bank maintains amounts due from banks that may exceed federally insured limits. The Bank has not experienced any losses in such accounts.

Debt securities: Debt securities are classified in three categories and accounted for as follows: debt securities that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity and are measured at amortized cost; debt securities bought and held principally for the purpose of selling in the near term are classified as trading securities and are measured at fair value, with unrealized gains and losses included in earnings; debt securities not classified as either held-to-maturity or trading securities are deemed as available-for-sale and are measured at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of shareholders' equity. Gains or losses on sales of debt securities are determined on the specific identification method. Premiums and discounts are amortized or accreted using the interest method over the expected lives of the related securities.

Management evaluates debt securities for other-than-temporary impairment ("OTTI") on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For debt securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows; OTTI related to credit loss, which must be recognized in the income statement and; OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis.

Loans: Loans are stated at the amount of unpaid principal, reduced by deferred loan fees and costs, discount on Small Business Administration (SBA) loans and an allowance for estimated credit losses. Interest on loans is calculated using the interest method on daily balances of the principal amount outstanding. Accrual of interest is discontinued on a loan when management believes, after considering economic and business conditions and collection efforts that the borrower's financial condition is such that collection of interest is doubtful. Generally, loans are placed on non-accrual status when they become 90 days past due. All accrued interest receivable for loans that are placed on non-accrual is reversed against the current period interest income. Interest accruals are resumed when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. All loans are generally charged off at such time the loan is classified as a loss.

Nonrefundable fees associated with the origination or purchase of loans are deferred and netted against outstanding loan balances. The deferred net loan fees are generally recognized in interest income over the contractual loan term in a manner that approximates the level-yield method. For Payroll Protection Program (PPP) loans, where prepayments are probable and the timing and amount of prepayments can be reasonably estimated, net loan fees are being recognized in a manner that approximates the level-yield method over the estimated life of the loan.


#### Abstract

Allowance for loan losses: The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors including loan loss data obtained from bank regulatory sources and the SBA. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged off. Amounts are charged off when available information confirms that specific loans or portions thereof, are uncollectible. This methodology for determining charge-offs is consistently applied to each segment.


The Bank determines a separate allowance for each portfolio segment. The allowance consists of specific and general reserves. Specific reserves relate to loans that are individually classified as impaired. A loan is impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement. Factors considered in determining impairment include payment status, collateral value and the probability of collecting all amounts when due. Measurement of impairment is based on the expected future cash flows of an impaired loan, which are to be discounted at the loan's effective interest rate, or measured by reference to an observable market value, if one exists, or the fair value of the collateral for a collateral-dependent loan. The Bank selects the measurement method on a loan-byIoan basis except that collateral-dependent loans for which foreclosure is probable are measured at the fair value of the collateral.

The Bank recognizes interest income on impaired loans based on its existing methods of recognizing interest income on nonaccrual loans. Loans for which the terms have been modified resulting in a concession and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired with measurement of impairment as described above.

If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

General reserves cover non-impaired loans and are based on historical loss rates for each portfolio segment, adjusted for the effects of qualitative or environmental factors that are likely to cause estimated credit losses as of the evaluation date to differ from the portfolio segment's historical loss experience.

Qualitative factors include consideration of the following: changes in lending policies and procedures; changes in economic conditions; changes in the nature and volume of the portfolio; changes in the experience, ability and depth of lending management and other relevant staff; changes in the volume and severity of past due, nonaccrual and other adversely graded loans; changes in the loan review system; changes in the value of the underlying collateral for collateral-dependent loans; concentrations of credit and the effect of other external factors such as competition and legal and regulatory requirements.

Portfolio segments identified by the Bank include real estate and commercial loans. Relevant risk characteristics for these portfolio segments generally include debt service coverage, loan-to-value ratios, and financial performance.

Paycheck Protection Program: The Bank is participating in the Paycheck Protection Program (PPP), which is a loan program that originated from the CARES Act and was subsequently expanded by the Paycheck Protection Program and Health Care Enhancement Act. The PPP is designed to provide U.S. small businesses with cash-flow assistance through loans fully guaranteed by the SBA. If the borrower meets certain criteria and uses the proceeds towards certain eligible expenses, the borrower's obligation to repay the loan can be forgiven up to the full principal amount of the loan and any accrued interest. Upon borrower forgiveness, the SBA pays the Bank for the principal and accrued interest owed on the loan. If the full principal of the loan is not forgiven, the loan will operate according to the original loan terms with the $100 \%$ SBA guaranty remaining. As of December 31, 2022 and 2021, the Bank had PPP loans with outstanding balances totaling $\$ 0$ and $\$ 18.7$ million, respectively. As compensation for originating the loans, the Bank received lender processing fees from the SBA, which are capitalized, along with the loan origination costs, and are being amortized over the loans' estimated lives and recognized as interest income. Upon forgiveness of a loan and repayment by the SBA, any unrecognized net capitalized fees and costs related to the loan will be recognized as interest income in that period.

Transfers of financial assets: Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Bank - put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

Federal Home Loan Bank and other stock: The Bank is a member of the Federal Home Loan Bank (FHLB) of San Francisco and, as such, is required to maintain a minimum investment in stock of the FHLB that varies with the level of loans eligible to be pledged and advances outstanding with the FHLB. The stock is bought from and sold to the FHLB based upon its $\$ 100$ per share par value. The stock does not have a readily determinable fair value and, as such, is classified as restricted stock and is carried at cost.

Premises and equipment: Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the estimated useful life, which ranges from three to seven years for furniture, equipment and computer equipment. Leasehold improvements are amortized using the straight-line method over the estimated useful lives of the improvements or the remaining lease term, whichever is shorter. Expenditures for betterments or major repairs are capitalized, and those for ordinary repairs and maintenance are charged to operations as incurred.

Leases: The Bank determines if an arrangement contains a lease at contract inception and recognize right-of-use ("ROU") assets and operating lease liabilities based on the present value of lease payments over the lease term. While operating leases may include options to extend the term, the Bank does not take into account the options in calculating the ROU asset and lease liability unless it is reasonably certain such options will be reasonably exercised. The present value of lease payments is determined based on the Bank's incremental borrowing rate and other information available at lease commencement. Leases with an initial term of 12 months or less are not recorded in the balance sheets. Lease expense is recognized on a straight-line basis over the lease term. The Bank has elected to account for lease agreements with lease and non-lease components as a single lease component.

Revenue Recognition - Noninterest Income: Revenues are recognized when control of promised goods or services is transferred to customers in an amount that reflects the consideration the Bank expects to be entitled to in exchange for those goods or services. To determine revenue recognition for arrangements that an entity determines are within the scope of ASC 606, the Bank performs the following five steps: (i) identify the contract(s) with a customer; (ii) identify the performance obligation in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligation in the contract; and (v) recognize revenue when (or as) the Bank satisfies a performance obligation. The Bank only applies the five-step model to contracts when it is probable that the entity will collect the consideration it is entitled to in exchange for the goods or services it transfers to the customer. At contract inception, once the contract is determined to be within the scope of ASC 606, the Bank assesses the goods or services that are promised within each contract and identifies those that contain performance obligation, and assesses whether each promised good or service is distinct. The Bank then recognizes as revenue the amount of the transaction price that is allocated to the respective performance obligation when (or as) the performance obligation is satisfied. All of the Bank's revenue from contracts with customers within the scope of ASC 606 is recognized in noninterest income.

The following is a discussion of key revenues within the scope of ASC 606.
Service Charges and Fees on Deposit Accounts: The Bank earns fees from its deposit customers for account maintenance, transaction-based and overdraft services. Account maintenance fees consist primarily of account fees and analyzed account fees charged on deposit accounts on a monthly basis. The performance obligation is satisfied and the fees are recognized on a monthly basis as the service period is completed. Transaction-based fees on deposits accounts are charged to deposit customers for specific services provided to the customer, such as non-sufficient funds fees, overdraft fees, and wire fees. The performance obligation is completed as the transaction occurs and the fees are recognized at the time each specific service is provided to the customer.

Advertising costs: The Bank expenses the costs of advertising in the period incurred.
Income taxes: Deferred income taxes are computed using the asset and liability method, which recognizes a liability or asset representing the tax effects, based on current tax law, of future deductible or taxable amounts attributable to events that have been recognized in the financial statements. A valuation allowance is established to reduce the deferred tax asset to the level at which it is more likely than not that the tax asset or benefits will be realized. Realization of tax benefits of deductible temporary differences and operating loss carryforwards depends on having sufficient taxable income of an appropriate character within the carryforward periods.

The Bank is subject to the guidance for accounting for uncertainty in tax positions taken or expected to be taken on a tax return. The tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Management believes that all tax positions taken to date are highly certain, and accordingly, no accounting adjustment has been made to the financial statements. Interest and penalties related to uncertain tax positions are recorded as part of income tax provision.

Comprehensive income: Accounting standards require the disclosure of comprehensive income and its components. Changes in unrealized gain and loss on available-for-sale debt securities is the only component of accumulated other comprehensive income for the Bank.

Stock-Based Compensation: Compensation cost is recognized for stock options and restricted stock awards issued to employees, based on the fair value of these awards at the date of grant. A Black-Scholes model is utilized to estimate the fair value of stock options, while the market price of the Bank's common stock at the date of grant is used for restricted stock awards.

Compensation cost is recognized over the required service period, generally defined as the vesting period, on a straight-line basis. The Bank has elected to account for forfeitures of stock-based awards as they occur. Excess tax benefits and tax deficiencies relating to stock-based compensation are recorded as income tax expense or benefit in the income statement when incurred.

See Note 12 for additional information on the Bank's stock option plan.

Fair Value Measurements: Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Current accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The guidance describes three levels of inputs that may be used to measure fair value:

The following provides a summary of the hierarchical levels used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 - Significant other observable inputs (other than Level 1 prices) such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 - Significant unobservable inputs that reflect an entity's own assumptions about the factors that market participants would use in pricing an asset or liability.

See Note 15 for more information and disclosures relating to the Bank's fair value measurements.

Financial Instruments: In the ordinary course of business, the Bank has entered into off-balance sheet financial instruments consisting of commitments to extend credit, commercial letters of credit, and standby letters of credit as described in Note 10. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received.

Earnings per share (EPS): Basic EPS excludes dilution and is computed by dividing net income available to common stockholders by the weighted-average number of common stock outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted into common stock that would then share in the earnings of the Bank.

Partners Bank of California

Notes to Financial Statements December 31, 2022 and 2021

## Note 2- Debt Securities

The amortized cost of available-for-sale debt securities and their approximate fair values at December 31 were as follows (dollars in thousands):

|  | 2022 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ |  | $\qquad$ <br> Unrealized Gains |  | $\qquad$ |  | Fair Value |  |
| U.S. Treasury securities | \$ | 10,006 | \$ | - | \$ | (204) | \$ | 9,802 |
| mortgage-backed securities |  | 816 |  | - |  | (45) |  | 771 |
|  | \$ | 10,822 | \$ |  | \$ | (249) | \$ | 10,573 |
|  | 2021 |  |  |  |  |  |  |  |
|  | Amortized Cost |  | Gross Unrealized Gains |  | $\begin{gathered} \hline \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \\ \hline \end{gathered}$ |  | Fair Value |  |
| U.S. government agency residential mortgage-backed securities | \$ | 1,422 | \$ | 49 | \$ | - | \$ | 1,471 |

There were no debt securities pledged as collateral for the Bank's FHLB of San Francisco borrowing line and FRB borrowing line for both of the years ended December 31, 2022 and 2021. The Bank did not sell any debt securities during the years ended December 31, 2022 and 2021.

The Bank's mortgage-backed securities at December 31, 2022 are not due at a single maturity date and can be prepaid, called or refunded without penalty. The Bank's U.S. Treasury securities are due in less than three years, with approximately half maturing in 2024 and half in 2025.

At December 31, 2022, the Bank had 14 debt securities with an unrealized loss of $\$ 249,000$, which have depreciated approximately 2.3 percent from the amortized cost basis and have been in a continuous loss position for less than 12 months. These securities are guaranteed either explicitly or implicitly by the U.S. Government and therefore no credit loss is expected. As the Bank does not intend to sell these securities, and it is likely that it will not be required to sell the securities before their anticipated recovery, no declines are deemed to be other-than-temporary.

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Notes to Financial Statements December 31, 2022 and 2021

## Note 3- Loans and Allowance for Loan Losses

The composition of the loan portfolio at December 31 is as follows (dollars in thousands):


The Bank's loan portfolio consists primarily of loans to borrowers within Orange and Los Angeles Counties. Although the Bank seeks to avoid concentrations of loans to a single industry or based upon a single class of collateral, real estate-secured loans make up approximately $91 \%$ and $84 \%$ of the Bank's loan and collateral portfolios as of December 31, 2022 and 2021, respectively.

The following table presents the recorded investment in loans and impairment method as of December 31, 2022, and the activity in the allowance for loan losses for the year then ended, by portfolio segment (dollars in thousands):

| Allowance for loan losses | Real Estate |  | Commercial |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Beginning balance | \$ | 6,161 | \$ | 631 | \$ | 6,792 |
| Charge offs |  | - |  | - |  |  |
| Recoveries |  | - |  | 20 |  | 20 |
| Provision |  | 783 |  | (83) |  | 700 |
| Ending balance | \$ | 6,944 | \$ | 568 | \$ | 7,512 |
| Allowance allocated to |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | - | \$ | - | \$ |  |
| Collectively evaluated for impairment |  | 6,944 |  | 568 |  | 7,512 |
| Ending balance | \$ | 6,944 | \$ | 568 | \$ | 7,512 |
| Loans |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | - | \$ | 187 | \$ | 187 |
| Collectively evaluated for impairment |  | 359,873 |  | 35,270 |  | 395,143 |
| Ending balance | \$ | 359,873 | \$ | 35,457 | \$ | 395,330 |

The following table presents the recorded investment in loans and impairment method as of December 31, 2021, and the activity in the allowance for loan losses for the year then ended, by portfolio segment (dollars in thousands):

| Allowance for loan losses | Real Estate |  | Commercial |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Beginning balance | \$ | 5,855 | \$ | 1,013 | \$ | 6,868 |
| Charge offs |  |  |  | (244) |  | (244) |
| Recoveries |  | - |  | 168 |  | 168 |
| Provision |  | 306 |  | (306) |  | - |
| Ending balance | \$ | 6,161 | \$ | 631 | \$ | 6,792 |
| Allowance allocated to |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | - | \$ | - | \$ | - |
| Collectively evaluated for impairment |  | 6,161 |  | 631 |  | 6,792 |
| Ending balance | \$ | 6,161 | \$ | 631 | \$ | 6,792 |
| Loans |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | - | \$ | 254 | \$ | 254 |
| Collectively evaluated for impairment |  | 263,341 |  | 51,277 |  | 314,618 |
| Ending balance | \$ | 263,341 | \$ | 51,531 | \$ | 314,872 |

The Bank categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, collateral adequacy, credit documentation, and current economic trends, among other factors. The Bank analyzes loans individually by classifying the loans as to credit risk. This analysis typically includes larger, non-homogeneous loans such as commercial real estate and commercial and industrial loans. This analysis is performed on an ongoing basis as new information is obtained. The Bank uses the following definitions for risk ratings:

Pass - Loans listed as pass include larger non-homogeneous loans not meeting the risk rating definitions above and smaller, homogeneous loans not assessed on an individual basis.

Special Mention - Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard - Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Based on the most recent analysis performed, the risk category of loans by class of loans is as follows as of December 31, 2022 (dollars in thousands):

|  | Pass |  | Special Mention |  | Substandard |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate |  |  |  |  |  |  |  |  |
| Construction and land | \$ | 21,292 | \$ | - | \$ | 3,384 | \$ | 24,676 |
| Owner occupied |  | 104,174 |  | 1,287 |  | - |  | 105,461 |
| Investor CRE |  | 119,415 |  | 8,510 |  | - |  | 127,925 |
| Residential 1-4 |  | 52,381 |  | 3,019 |  | 1,204 |  | 56,604 |
| Multifamily |  | 43,848 |  | 1,359 |  | - |  | 45,207 |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial \& industrial |  | 32,197 |  | 2,344 |  | 916 |  | 35,457 |
| Total | \$ | 373,307 | \$ | 16,519 | \$ | 5,504 | \$ | 395,330 |

Based on the most recent analysis performed, the risk category of loans by class of loans is as follows as of December 31, 2021 (dollars in thousands):

| Real estate |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Construction and land | \$ | 9,034 | \$ | - | \$ | 3,400 | \$ | 12,434 |
| Owner occupied |  | 76,710 |  | 2,270 |  | - |  | 78,980 |
| Investor CRE |  | 92,106 |  | 4,524 |  | - |  | 96,630 |
| Residential 1-4 |  | 31,763 |  | 3,081 |  | - |  | 34,844 |
| Multifamily |  | 39,051 |  | 1,402 |  | - |  | 40,453 |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial \& industrial |  | 31,608 |  | - |  | 1,185 |  | 32,793 |
| SBA PPP |  | 18,738 |  | - |  | - |  | 18,738 |
| Total | \$ | 299,010 | \$ | 11,277 | \$ | 4,585 | \$ | 314,872 |

As of December 31, 2022, the Bank had no loans past due over 30 days. As of December 31, 2021, the Bank had two commercial loans past due over 30 days and less than 90 days, with a balance of $\$ 701,000$.

The recorded investment in nonaccrual loans was $\$ 187,000$ and $\$ 254,000$ within its commercial portfolio as of December 31, 2022 and 2021, respectively.

The following table summarize individually impaired loans by class of loans as of December 31, 2022 (dollars in thousands):

|  | Unpaid <br> Principal Balance |  | Recorded Investment |  | Allowance for Loan Losses Allocated |  | Average <br> Recorded Investment |  | Interest Income Recognized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With an allowance recorded |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 235 | \$ | 187 | \$ | - | \$ | 217 | \$ |  |

The following tables summarize individually impaired loans by class of loans as of December 31, 2021 (dollars in thousands):

|  | Unpaid Principal Balance |  | Recorded Investment |  | Allowance for Loan Losses Allocated |  | Average Recorded Investment |  | Interest Income Recognized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With an allowance recorded Commercial and industrial | \$ | 294 | \$ | 254 | \$ | - | \$ | 304 | \$ | - |

In 2021, one commercial loan with a carrying value of $\$ 297,000$ was modified in a TDR involving a reduced interest rate and payment deferrals. There were no modifications that were deemed new TDRs during the year ended December 31, 2022. There was no principal forgiven on TDRs in 2022 or 2021. There were no commitments to lend additional funds to borrowers whose terms have been modified in TDRs as of December 31, 2022 and 2021. TDR loans at December 31, 2022 and 2021, totaled $\$ 187,000$ and $\$ 254,000$, respectively.

## Note 4 - Premises, Equipment and Leases

A summary of premises and equipment as of December 31 is as follows (dollars in thousands):

|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Leasehold improvements | \$ | 71 | \$ | 71 |
| Furniture, fixtures and equipment |  | 1,234 |  | 1,122 |
| Less accumulated depreciation and amortization |  | $\begin{gathered} 1,305 \\ (1,084) \end{gathered}$ |  | $\begin{array}{r} 1,193 \\ (900) \end{array}$ |
|  | \$ | 221 | \$ | 293 |

The Bank leases its headquarters and a branch office under one lease that expires in April 2026. The Bank also has a lease agreement for an additional office location that expires in March 2025. Both leases include provisions for periodic rent increases, as well as payment by the lessee of certain operating expenses that exceed the base year amount. The leases also include provisions for options to extend the lease, with renewal terms that can extend the lease term by up to five years.

For the years ended December 31, 2022 and 2021, the lease liability totaled $\$ 1.3$ million and $\$ 1.6$ million, respectively, with a right-of-use asset of $\$ 1.1$ million and $\$ 1.5$ million, respectively. For the years ended December 31, 2022 and 2021, the weighted average remaining lease term was 3.2 years and 4.1 years, respectively, with a weighted average discount rate of $2.90 \%$ and $2.90 \%$, respectively. For the years ended December 31, 2022 and 2021, lease liabilities are included in accrued interest and other liabilities while the right-of-use assets are included in accrued interest and other assets in the statements of financial condition.

At December 31, 2022, the future minimum lease payments under operating leases are as follows (dollars in thousands):

Years ending December 31:

| 2023 | $\$$ | 405 |
| :--- | ---: | ---: |
| 2024 | 427 |  |
| 2025 | 367 |  |
| 2026 |  | 118 |
| Total future minimum lease payments |  |  |
| Less imputed interest | 1,317 |  |
| Total | $(58)$ |  |

The minimum rental payments shown above are given for the existing lease obligations and are not a forecast of future rental expense. Total rental expense, recognized on a straight-line basis, at December 31, 2022 and 2021, was approximately $\$ 385,000$ in both years.

## Note 5 - Deposits

At December 31, 2022, the scheduled maturities of time deposits are as follows (dollars in thousands):

| 2023 | \$ | 12,489 |
| :---: | :---: | :---: |
| 2024 |  | 5,208 |
| 2025 |  | 745 |
|  | \$ | 18,442 |

As of December 31, 2022 and 2021, the Bank's brokered deposits totaled $\$ 13.9$ million and $\$ 7.6$ million, respectively.

## Note 6 - Employee Benefit Plan

The Bank adopted a 401(k) plan for its employees in 2008. Under the plan, eligible employees may defer a portion of their salaries. The plan also provides for discretionary Bank profit sharing contributions. The Bank made $\$ 171,000$ and $\$ 164,000$ in contributions to the plan for the years ended December 31, 2022 and 2021, respectively.

## Note 7-Borrowings

The Bank has a borrowing arrangement with the Federal Home Loan Bank of San Francisco ("FHLB") and has pledged loans as collateral with a carrying value of approximately $\$ 202.7$ million as of December 31, 2022 with remaining borrowing capacity of $\$ 89.7$ million as of December 31, 2022.

Overnight and term advances outstanding at December 31, 2022 were as follows (dollars in thousands):

| Maturity Date | Interest Rate | Amount |  |
| :---: | :---: | :---: | :---: |
| January 3, 2023 | 4.65\% | \$ | 40,000 |
| March 6, 2023 | 0.84\% |  | 5,000 |
| March 29, 2024 | 0.76\% |  | 5,000 |
| March 6, 2025 | 0.95\% |  | 5,000 |
| December 15, 2025 | 4.18\% |  | 2,000 |
| December 15, 2027 | 3.88\% |  | 3,000 |
|  |  | \$ | 60,000 |

The Bank has a separate secured borrowing arrangement with the Federal Reserve Bank and has pledged loans with a carrying value of $\$ 110.0$ million as collateral as of December 31,2022 , with a borrowing capacity of $\$ 77.5$ million. There was no outstanding balance on this line as of December 31, 2022. The Bank also has unused, unsecured federal fund lines of credit with correspondent banks in the amount of $\$ 17.0$ million.

## Note 8 - Income Taxes

Income tax provision consists of the following for the years ended December 31 (dollars in thousands):

|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current provision |  |  |  |  |
| Federal | \$ | 1,020 | \$ | 1,271 |
| State |  | 596 |  | 667 |
| Total current provision |  | 1,616 |  | 1,938 |
| Deferred provision |  |  |  |  |
| Federal |  | (63) |  | (31) |
| State |  | (42) |  | (23) |
| Total deferred provision |  | (105) |  | (54) |
| Total current and deferred provision | \$ | 1,511 | \$ | 1,884 |

Deferred taxes are a result of differences between income tax accounting and U.S. GAAP with respect to income and expense recognition. The following is a summary of the components of the net deferred tax asset accounts recognized in the accompanying statements of financial condition at December 31 (dollars in thousands):


The Bank has no net operating loss carryforwards at December 31, 2022, for federal income tax or California franchise tax purposes.

The Bank is subject to federal income tax and franchise tax of the state of California. Income tax returns for the years ending after December 31, 2018 are open to audit by the federal authorities and for the years ending after December 31, 2017 are open to audit by California state authorities.

## Note 9- Other Expenses

Other expenses as of December 31 consist of the following (dollars in thousands):

|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Legal and professional | \$ | 714 | \$ | 846 |
| Data processing |  | 639 |  | 544 |
| Marketing and business promotion |  | 237 |  | 227 |
| Regulatory assessments |  | 152 |  | 166 |
| Office expenses |  | 134 |  | 124 |
| Nonemployee stock compensation |  | 163 |  | 159 |
| Training and seminars |  | 17 |  | 14 |
| Other |  | 428 |  | 377 |
|  | \$ | 2,484 | \$ | 2,457 |

## Note 10-Commitments and Contingencies

Financial instruments with off-balance-sheet risk: In the ordinary course of business, the Bank enters into financial commitments to meet the financing needs of its customers, primarily through commitments to extend credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk not recognized in the Bank's financial statements.

The Bank's exposure to loan loss in the event of nonperformance on commitments to extend credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments as it does for loans reflected in the financial statements.

As of December 31, the Bank had the following outstanding financial commitments whose contractual amount represents credit risk (dollars in thousands):

|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Commitments to extend credit | \$ | 48,905 | \$ | 46,072 |
| Commitments on standby letters of credit |  | 2,782 |  | 2,382 |
|  | \$ | 51,687 | \$ | 48,454 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Standby letters of credit are conditional commitments to guarantee the performance of a Bank customer to a third party. Since many of the commitments and standby letters of credit are expected to expire without being drawn upon, the total amounts do not necessarily represent future cash requirements. The Bank evaluates each client's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Bank is based on management's credit evaluation of the customer. A reserve for commitments to extend credit has been established and totals \$129,000 and \$121,000 as of December 31, 2022 and 2021, respectively, and is included in accrued interest and other liabilities in the statements of financial condition.

Contingencies: Because of the nature of its activities, the Bank may be subject to various pending and threatened legal actions, which may arise in the ordinary course of business. The Bank's management is not aware of any such matters that would result in a material exposure to the Bank as of December 31, 2022 or 2021.

Financial instruments with concentrations of credit risk: The Bank focuses on commercial and commercial real estate lending to customers primarily in Orange County and Los Angeles County. The Bank's loan portfolio includes credit exposure to the real estate market of these areas and upon the economic viability of these areas. The majority of real estate loans are secured by first liens with an initial loan-to-value ratio of generally not more than 70\%.

## Note 11 - Related-Party Transactions

In the ordinary course of business, the Bank has granted loans to certain officers and directors and the companies with which they are associated. The outstanding balance of these loans was $\$ 8.4$ million and $\$ 6.2$ million as of December 31, 2022 and 2021.

## Note 12 - Stock Option Plan

The Bank's 2007 Equity-Based Compensation Plan (the 2007 Plan) was approved by its stockholders in November 2007. During the year ended December 31, 2018, the 2007 Plan expired and the Bank issued a new 2018 Equity-Based Compensation Plan (the 2018 Plan) that was approved by its stockholders in May 2018. These plans will be collectively referred to as the Plans. The disclosures and tables below include awards issued and outstanding under both plans. Under the terms of the Plans, officers and key employees may be granted nonqualified stock options, incentive stock options and restricted stock awards, and directors and organizers, who are not also an officer or employee, may only be granted nonqualified stock options. Prior to its expiration, the 2007 Plan provided for options and restricted stock awards of 569,000 shares of common stock. The 2018 Plan and subsequent amendments have provided for an additional 731,000 shares for a total of 1,300,000 shares of common stock. The Plans require stock options to have a price no less than $100 \%$ of the fair market value of the stock on the date of grant.

As of December 31, 2022 and 2021, the Bank had 217,500 and 407,885 shares of common stock available to be issued under the 2018 Plan combined for both stock options and restricted stock, respectively. Stock options for the Plans expire no later than 10 years from the date of grant and vest over three or four years. The Bank

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Notes to Financial Statements December 31, 2022 and 2021
determines that recognizing compensation costs ratably over a three or four-year vesting period is appropriate with one-third or one-fourth of the value of the award recognized each year. The Plans provide for accelerated vesting if there is a change of control, as defined in the Plans. The Bank recognized stock-based compensation cost of $\$ 348,000$ and $\$ 345,000$ in 2022 and 2021, respectively, related to the Plans.

Since the Bank has a limited amount of historical stock activity, the expected volatility is based on the historical volatility of similar banks that have a longer trading history. The expected term represents the estimated average period of time that the options remain outstanding. Since the Bank does not have sufficient historical data on the exercise of stock options, the expected term is based on the "simplified" method that measures the expected term as the approximate average of the vesting period and the contractual term. The risk-free rate of return reflects the grant-date interest rate offered for zero coupon U.S. Treasury bonds over the expected term of the options. The intrinsic value for the outstanding stock options that have been granted was $\$ 2.1$ million and $\$ 2.3$ million for the years ended December 31, 2022 and 2021, respectively.

The fair value of each option grant was estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions presented below:

|  | 2022 |
| :--- | ---: |
| Expected volatility | $24.6 \%$ |
| Expected term | 7 years |
| Expected dividends | None |
| Risk-free rate | $1.53 \%-3.14 \%$ |
| Weighted-average grant-date fair value | $\$$ |

A summary of the status of the Bank's stock option grants as of December 31 and changes during the years ended thereon is presented below:

|  | Shares | Average <br> Exercise Price |  | Contractual Term (Years) |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding, December 31, 2020 | 760,572 | \$ | 7.34 | 7.2 |
| Granted | - |  | - | - |
| Exercised | $(33,483)$ |  | 4.95 | - |
| Forfeited or expired | $(25,370)$ |  | 8.90 | - |
| Outstanding, December 31, 2021 | 701,719 |  | 7.40 | 5.9 |
| Granted | 199,250 |  | 10.76 | - |
| Exercised | $(103,819)$ |  | 6.77 | - |
| Forfeited or expired | $(8,865)$ |  | 10.21 | - |
| Outstanding, December 31, 2022 | 788,285 | \$ | 8.30 | 6.4 |
| Options exercisable at December 31, 2022 | 549,768 | \$ | 7.33 | 5.3 |

As of December 31, 2022, there was $\$ 620,000$ of total unrecognized compensation cost related to the outstanding stock options that will be recognized over a weighted-average period of 2.8 years.

The Plans also allow for the granting of restricted stock awards. Under the Plans, grants may include vesting periods up to 10 years. There were no grants of restricted stock during the years ended December 31, 2022 or 2021, and there were no nonvested restricted stock as of December 31, 2022 or 2021.

## Note 13- Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities and certain off balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital. Management believes, as of December 31, 2022 and 2021, that the Bank met all capital adequacy requirements to which it was subject.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and capital restoration plans are required. As of December 31, 2022 and 2021, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

The Bank's actual and required capital amounts and ratios are presented below as of December 31, 2022 (dollars in thousands):

|  | Actual |  |  | For Capital <br> Adequacy Purposes |  |  | To be Well-Capitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount | Ratio |  | Amount | Ratio |  | mount | Ratio |
| As of December 31, 2022 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 50,252 | 12.88\% | \$ | 31,205 | 8.0\% | \$ | 39,006 | 10.0\% |
| Tier 1 capital (to risk-weighted assets) |  | 45,342 | 11.62\% |  | 23,404 | 6.0\% |  | 31,205 | 8.0\% |
| Common equity Tier 1 capital ratio |  | 45,342 | 11.62\% |  | 17,553 | 4.5\% |  | 25,354 | 6.5\% |
| Tier 1 capital (to average assets) |  | 45,342 | 10.98\% |  | 16,513 | 4.0\% |  | 20,642 | 5.0\% |

The Bank's actual and required capital amounts and ratios are presented below as of December 31, 2021 (dollars in thousands):

|  | Actual |  |  | For Capital <br> Adequacy Purposes |  |  | To be Well-Capitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount | Ratio |  | Amount | Ratio |  | mount | Ratio |
| As of December 31, 2021 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 44,506 | 14.92\% | \$ | 23,869 | 8.0\% | \$ | 29,837 | 10.0\% |
| Tier 1 capital (to risk-weighted assets) |  | 40,737 | 13.65\% |  | 17,902 | 6.0\% |  | 23,869 | 8.0\% |
| Common equity Tier 1 capital ratio |  | 40,737 | 13.65\% |  | 13,426 | 4.5\% |  | 19,394 | 6.5\% |
| Tier 1 capital (to average assets) |  | 40,737 | 10.18\% |  | 16,010 | 4.0\% |  | 20,013 | 5.0\% |

The California Financial Code provides that a bank may not make a cash distribution to its stockholders in excess of the lesser of the Bank's undivided profits or the bank's net income for its last three fiscal years, less the amount of any distribution made to the bank's stockholders during the same period.

## Note 14 - Fair Value Measurements

The Bank used the following methods and significant assumptions to estimate fair value measurements:

Securities: The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1) or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2).

The following table provides a summary of the financial instruments the Bank measures at fair value on a recurring basis as of December 31, 2022 (dollars in thousands):

| U.S. Treasury securities | Total |  | Fair Value Measured Using |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |
|  | \$ | 9,802 | \$ | 9,802 | \$ | - | \$ |  |
| U.S. government agency residential mortgage-backed securities |  | 771 |  | - |  | 771 |  | - |
|  | \$ | 10,573 | \$ | 9,802 | \$ | 771 | \$ |  |

The following table provides a summary of the financial instruments the Bank measures at fair value on a recurring basis as of December 31, 2021 (dollars in thousands):

|  | Total |  | Fair Value Measured Using |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 |  |
| U.S. government agency residential mortgage-backed securities | \$ | 1,471 | \$ | - | \$ | 1,471 | \$ | - |

## Note 15 - Fair Value of Financial Instruments

The fair value of a financial instrument is the amount at which the asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial instrument. Because no market value exists for a significant portion of the financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature, involve uncertainties and matters of judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on financial instruments both on and off the balance sheet without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Additionally, tax consequences related to the realization of the unrealized gains and losses can have a potential effect on fair value estimates and have not been considered in many of the estimates.

The carrying amounts and estimated fair value of significant financial instruments at December 31, 2022 and 2021 are summarized as follows (dollars in thousands):

|  | 2022 |  |  |  | 2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying |  | Fair Value |  | Carrying |  | Fair Value |  |
| Financial assets |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 67,062 | \$ | 67,062 | \$ | 85,247 | \$ | 85,247 |
| Debt securities available for sale |  | 10,573 |  | 10,573 |  | 1,471 |  | 1,471 |
| Loans, net |  | 387,327 |  | 375,143 |  | 307,680 |  | 307,446 |
| FHLB and other stock |  | 1,995 |  | 1,995 |  | 1,914 |  | 1,914 |
| Accrued interest receivable |  | 1,056 |  | 1,056 |  | 848 |  | 848 |
| Financial liabilities |  |  |  |  |  |  |  |  |
| Noninterest-bearing DDA accounts |  | 221,385 |  | 221,385 |  | 170,444 |  | 170,444 |
| Savings, NOW and MMDA accounts |  | 124,248 |  | 124,248 |  | 126,618 |  | 126,618 |
| Time deposit accounts |  | 18,442 |  | 18,532 |  | 15,502 |  | 15,598 |
| Borrowings |  | 60,000 |  | 59,249 |  | 45,000 |  | 44,989 |
| Accrued interest payable |  | 112 |  | 112 |  | 21 |  | 21 |

## Note 16 - Earnings Per Share

The following table shows how the Bank computed basic and diluted EPS for the years ended December 31 (dollars in thousands, except per share data):

|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| Numerator |  |  |  |  |
| Net income | \$ | 3,545 | \$ | 4,515 |
| Dividends on preferred stock |  | - |  | - |
| Net income available to common stockholders | \$ | 3,545 | \$ | 4,515 |
| Denominator |  |  |  |  |
| Basic weighted-average outstanding common stock |  | 4,419 |  | 4,309 |
| Dilutive effect of stock options |  | 171 |  | 172 |
| Diluted weighted-average common stock and equivalents |  | 4,590 |  | 4,481 |
| Basic net income per common share | \$ | 0.80 | \$ | 1.05 |
| Diluted net income per common share | \$ | 0.77 | \$ | 1.01 |

For the years ended December 31, 2022 and 2021, option shares totaling 320,000 and 236,000, respectively, had an antidilutive effect in the calculation of diluted net income per share and have been excluded from the computations above.

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Notes to Financial Statements December 31, 2022 and 2021

## Note 17 - Employee Retention Tax Credit

The Coronavirus Aid, Relief, and Economic Security Act (CARES Act) provided an employee retention credit (the Credit) which is a refundable tax credit against certain employment taxes of up to $\$ 5,000$ per employee for eligible employers. The Credit is equal to $50 \%$ of qualified wages paid to employees, capped at $\$ 10,000$ of qualified wages through December 31, 2020.

The Consolidated Appropriations Act of 2021 and the American Rescue Plan Act of 2021 (collectively the Acts) expanded the availability of the Credit and extended the Credit through December 31, 2021. The Infrastructure Investment and Jobs Act subsequently terminated the Credit program effective October 1, 2021. The Acts increased the credit to $70 \%$ of qualified wages, capped at $\$ 10,000$ per quarter. As a result of the changes to the Credit, the maximum credit per employee increased from $\$ 5,000$ in 2020 to $\$ 21,000$ in 2021.

The Bank was eligible for the Credit in the $2^{\text {nd }}$ and $3^{\text {rd }}$ quarters of 2021 and during the year ended December 31, 2021 recorded a benefit of $\$ 603,943$, included in noninterest income in the Statement of Income. The Bank has filed for refunds of the Credit and cannot reasonably estimate when it will receive any or all of the claimed refunds. Refunds claimed are included in accrued interest and other assets in the December 31, 2022 and 2021 Statements of Financial Condition. Laws and regulations concerning government programs, including the Credit are complex and subject to varying interpretations. Claims made under the CARES Act may also be subject to retroactive audit and review. There can be no assurance that regulatory authorities will not challenge the Bank's claim to the Credit, and it is not possible to determine the impact (if any) this would have upon the Bank.

# TRANSFER AGENT 

Computershare
P.O. Box 43006

Providence, RI 02940-3006
1 (800) 368-5948
www.computershare.com

INVESTOR RELATIONS
Michelle Molyneaux
Vice President
Partners Bank of California 27201 Puerta Real, Suite 160 Mission Viejo, CA 92691
(949) 732-4000

CORPORATE ADDRESS
27201 Puerta Real, Suite 160
Mission Viejo, CA 92691
(949) 732-4000
www.pbofca.com
partners bank of california

27201 Puerta Real, Suite 160
Mission Viejo, CA 92691
(949) 732-4000
www.pbofca.com

